
LeaseConnect

Integrate your Leasing Front and Back Office!

Lease integrations to **Oracle Sales Cloud**



REAL ESTATE & EQUIPMENT LEASING

- **LeaseConnect Equipment Leasing Accelerator** provides a streamlined integration of its front-office sales applications with back-office applications including Lease Contracts, Service Contracts, Rebates, Vouchers and Coupons, Direct Sale, Installation project e.g Xerox leasing printers, Cisco Finance, Caterpillar leasing machinery, Pitney Bowes leasing equipments
- **LeaseConnect Real Estate Leasing Accelerator** connects front-office CRM solutions with back office property management applications for real estate leasing companies e.g. American Tower leasing tower space, Wendy leasing restaurant, StorageSpace leasing lockers



LEASECONNECT : EQUIPMENT LEASING

LeaseConnect integrates Oracle **Sales Cloud** with:

- Oracle **Lease and Finance** Management (OLFM) for *Lease Contracts*
- Oracle **Lease and Finance** Management (OLFM) for *Lease Renewals*
- Oracle **Service Contract** for *Service Contracts*
- Oracle **Trade** Management for *Rebates, Vouchers*
- Oracle **Order** Management for *Direct Sales Orders*
- Oracle **Projects** for Service Order for tracking cost and service billing



SALES CLOUD ↔ LEASE CONNECT ↔ ORACLE LEASE

Quoting Process:

Sales Cloud ← OLFM : Lease Payment Schedules

Sales Cloud ← OLFM : Install Base

Sales Cloud ← OLFM : lease Renewal Quote

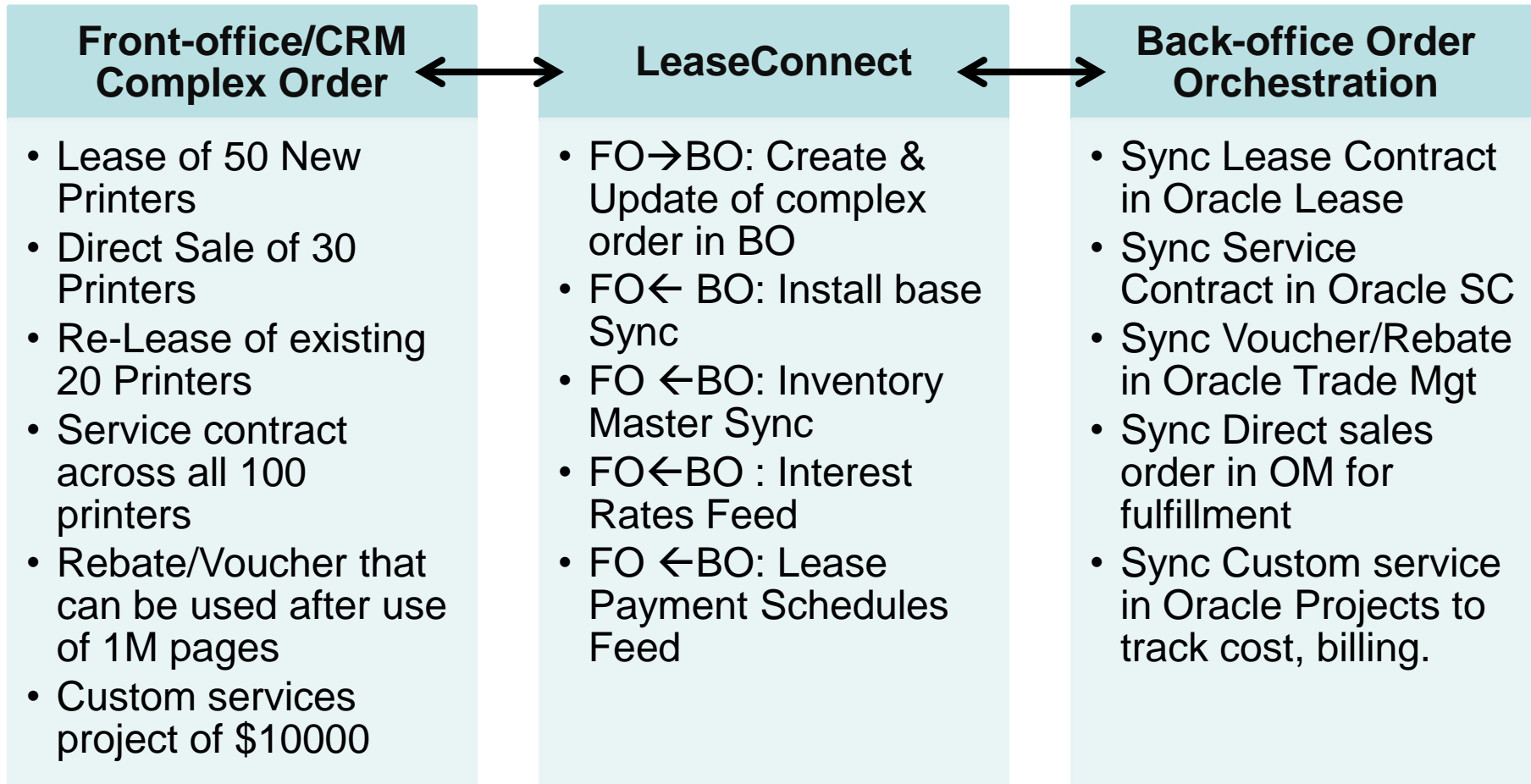
Order Process:

Sales Cloud → OLFM : New Lease Contract

Sales Cloud → OLFM : Renewal Lease Contracts

LeaseConnect Equipment Accelerators provides this two-way tight integration with Sales Cloud and OLFM/ Lease applications

USE CASE : PRINTER BUSINESS



SALES CLOUD ↔ LEASE CONNECT ↔ PROPERTY MANAGER

Quoting Process:

Sales Cloud ← Property: Vacancies

Sales Cloud ← Property: Expiring Leases

Sales Cloud ← Property: Payment Schedules

Order Process:

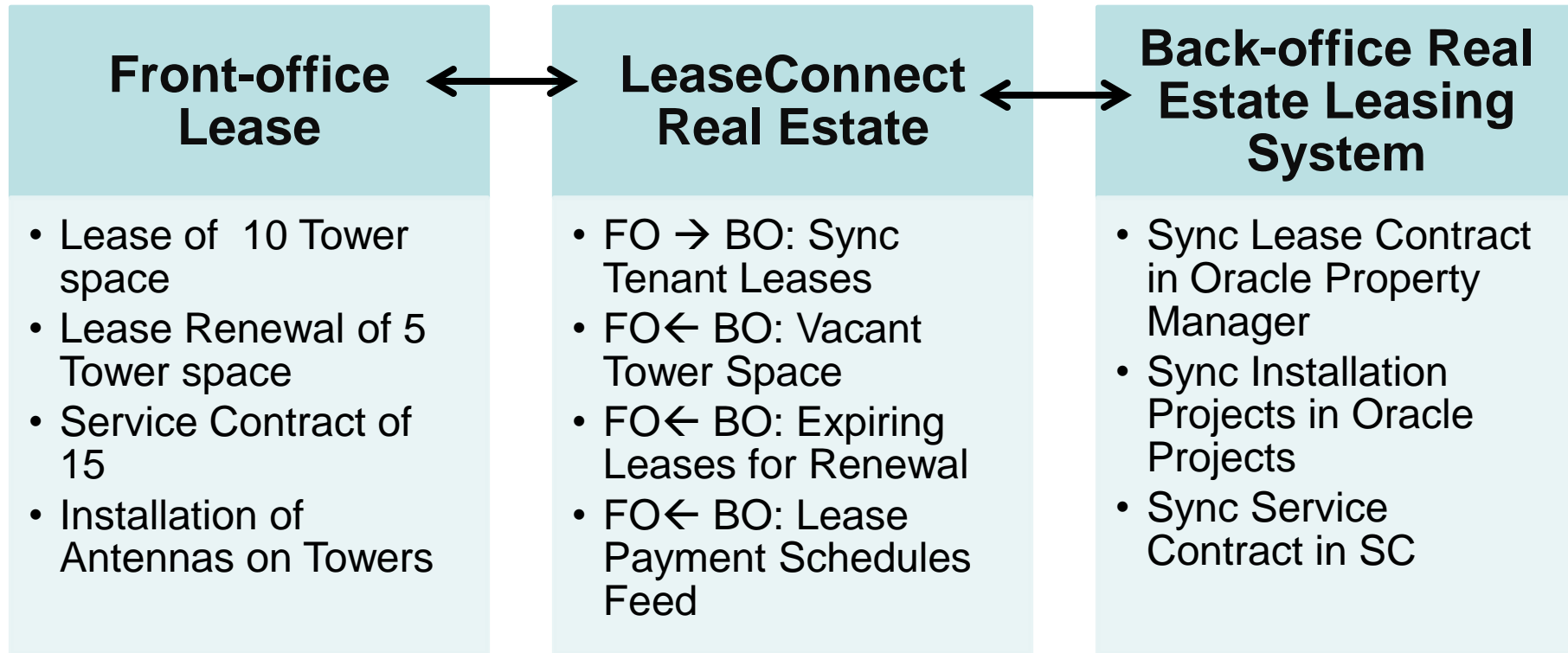
Sales Cloud → Property : New Lease Contract

Sales Cloud → Property : Renewal Lease Contracts

LeaseConnect Real Estate Accelerators provides this two-way tight integration with Sales Cloud and Property Management applications



USE CASE : CELLULAR TOWER SPACE



LEASECONNECT

LeaseConnect Accelerators connects

- Oracle Sales Cloud with Oracle Lease & Finance Mgt-OFLM
- Oracle Sales Cloud with Oracle Trade Mgt
- Oracle Sales Cloud with Oracle Order Mgt
- Oracle Sales Cloud with Oracle Service Contracts
- Oracle Sales Cloud with Oracle Projects
- Oracle Sales Cloud with Oracle Property Manager



Thank You
Learn more:

www.fusionobjects.com

Have a Question????

Reach us out at

cloud@fusionobjects.com

